



## SELF PROGRAM 2025/2026

### **Mergers & Acquisitions, ADR, Legal Negotiation**

Rachel Scott-Griffiths

#### **Course information**

**Number of credits:** 6 credits

**Contact hours:** 30 hours

**Hours taught per week:** 2,5 hours

**Teaching period:** Spring 2026

#### **Course description:**

Mergers and Acquisitions (M&A) is a key part of the world economy, sales and mergers of companies is a delicate balance of financial interests, political interests, personal interests and all in the framework of national and international law. 2023 was a busy year for some companies and a disastrous year for others, we will take a critical look at the M & A deals and how they have impacted the market.

M & A touches upon a staggering array of legal areas such as Taxation, Employment, Contract Law, Intellectual Property and Alternative Dispute Resolution, you will be guided through these and see how they play out in the board room.

We will focus heavily on current international M & A deals that are in the press at the time and dissect the deals to see how the deals were funded and how such deals are finalised. We

will also look at some historic deals to see who the winners in these deals were and who were the losers.

## **Prerequisites:**

Students should have a strong interest in Company Law and /or the word of business. Legal knowledge is not necessary.

## **Course objectives:**

To give students an understanding of the procedures involved in M & A deals, to consider international and national legal constraints and to improve student's oral presentation skills.

## **Assessment:**

Presentation – 50%

Final Exam – 50%

## **Attendance:**

In order to participate, students must be present. Nevertheless, a maximum of 2 (two) unexcused absences will be allowed otherwise no mark will be given.

An unexcused absence at a test (final test or continuous assessment) means no credits for the course.

## **Bibliography:**

[www.lexology.com](http://www.lexology.com)

[www.ft.com](http://www.ft.com)

Alexis Mavrikakis, Helen Watson, Christopher Morris, Nick Hancock "Business Law & Practice" College of Law Publishing ,2015 = I will supply necessary extracts from this text book , no need for you to buy it.